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Education, Training and Development Practices Sector Education and Training Authority

BID NO: SCMU: 11 - 2020/21

REQUEST FOR BIDS

TERMS OF REFERENCE FOR SUPPLY AND DELIVERY OF THE ETDP SETA HYPERCONVERGED INFRASTRUCTURE (HCI) SIMPLIVITY FOR THE ETDP SETA

1. INTRODUCTION

The Education Training and Development Practices Sector Education and Training Authority (ETDP SETA) is a public entity established in terms of Section 9(1) of the Skills Development Act, No. 97 of 1998 to advance skills levels in accordance with the National Skills Development Strategy III. The Mandate of the ETDP SETA is to promote and facilitate the development and improvement of the skills profile of the sector's workforce in order to benefit employers and employees in the ETDP sector.

2. BACKGROUND & PURPOSE

The ETDP SETA is looking for an accredited service provider to supply, deliver, support and maintain a HyperConverged solution over a 5 year period. The ETDP SETA is one of 18 SETAs that have been re-established with no changes for the period 01 April 2020 – 31 March 2030 by the Minister of Higher Education and Training (DHET), Dr Blade Nzimande.

ETDP SETA needs Infrastructure solutions that will help transform its data center by enabling **key IT Initiatives;**

- Global intelligence - AI-driven InfoSight
- Edge Optimized - Global Federated Management
- Enhanced mobility from edge to cloud
- Guaranteed data efficiency - Achieve exceptional data efficiency and protection without compromise with Built-in data protection and Disaster recovery

3. BUSINESS CHALLENGES & RISKS

The existing data center infrastructure has reached the end of support, requiring replacement to consolidate hardware infrastructure and cater for new workloads and business demands. As the bulk of the current IT infrastructure is end of support (EOS) infrastructure will pose a security risk, bring high unnecessary maintenance costs and data center not optimized to cater for new demands to ETDP SETA, this includes:

Business Risks

Compromised Data Security

- Risks because of lack of security fixes, patches, and firmware updates for the product, poses significant enterprise security risks and leave a company's environment non-compliant and open to malicious cyber-attacks.

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Higher Maintenance Costs and complexity of traditional IT infrastructure

- Management complexities – multiple platform to manage entire environment.
- No Built-in backup – More cost - licensing costs
- Silos Hardware - Too costly, complex and risky to maintain and scale

4. OBJECTIVES/AIM OF TECHNOLOGY REFRESH

- Modernize and consolidate - Replace legacy silos IT infrastructure
- Reduce TCO
 - Automate disaster recovery and Backup capabilities with no costs
 - Reduce hardware footprint
- Simplify management - single pane of glass management globally
- Enhanced mobility from edge to cloud
- Edge optimized - Automate remote sites at scale
- Guaranteed data efficiency

5. CURRENT ENVIRONMENT

The ETDP SETA comprises of a head office and 9 provincial offices. The server environment consists of both physical and virtual servers on hyper v (Windows environment). Each site has a physical file and print server and about 14 physical servers at Head Office all HP Proliant servers, 3 hosts running hyper v. All Head office servers have reached end of life and must be replaced.

6. APPROACH: HCI SimpliVity

- Adopt HPE SimpliVity to run all applications, eliminate clutter of cables and connectivity, and establish a simplified "data-center-in-a box" solution with advanced, automated DR capabilities.

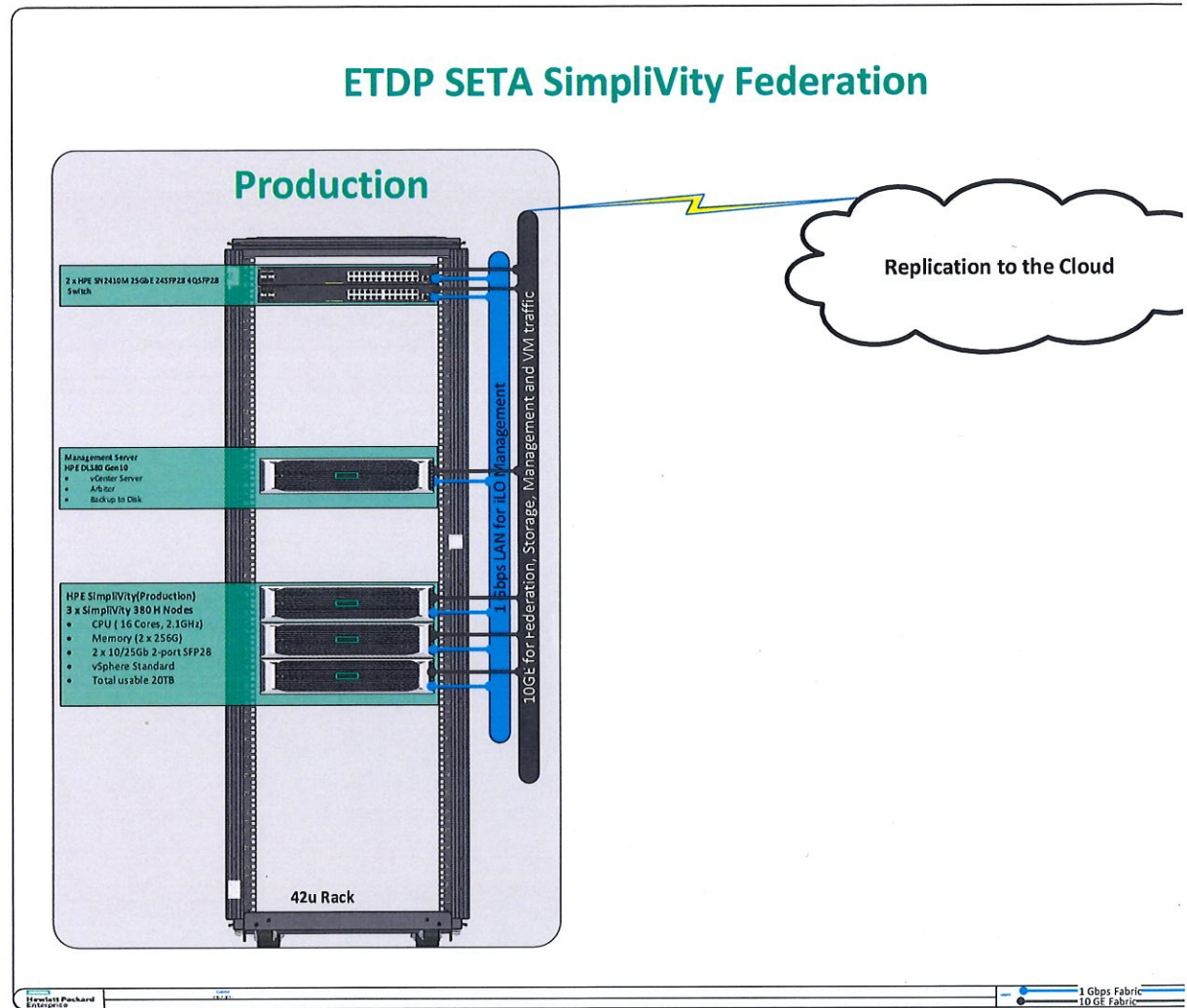
7. SCOPE OF WORK AND TIMEFRAMES

The scope of work is outlined in detail in the Solution Specifications and consists of:

- **HARWARE and SOFTWARE:** The provision of the requisite Hardware and Software for the IT Infrastructure solution.
- **INSTALLATION AND CONFIGURATION:** Complete end-to-end configuration and installation of the IT infrastructure system.
- **SUPPORT AND MAINTENANCE:** The provision of supplied Hardware and Software maintenance and support for a period of 5 years.
- **TRAINING:** The provision of training for 2 technical delegates.

8. PROPOSED SOLUTION OVERVIEW

See Figure 1 Below, for high level solution overview



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9. SOLUTION SPECIFICATION

9.1 Technical Specifications (Minimum)

Production

Qty	Product #	Product Description
42U Rack		
1	P9K08A	42U 600mmx1075mm G2 Kitted Advanced Shock Rack with Side Panels and Baying
1	P9K08A 001	Factory Express Base Racking Service
1	263474-B22	6ft Qty 8 KVM CAT5 Cable
1	H6J85A	Rack Hardware Kit
4	P9Q45A	G2 Basic 7.3kVA/60309 3-wire 32A/230V Outlets (20) C13/Vertical INTL PDU
1	120672-B21	Rack Ballast Kit
8	AF628A	KVM Console USB Interface Adapter
1	AF644A	LCD8500 1U INTL Rackmount Console Kit
1	AF651A	0x1x8 G3 KVM Console Switch
1	BW932A	600mm Rack Stabilizer Kit
1	BW932A B01	600mm Rack include with Complete System Stabilizer Kit
1	AF644A	LCD8500 1U INTL Rackmount Console Kit
1	AF651A	0x1x8 G3 KVM Console Switch
1	BW932A	600mm Rack Stabilizer Kit
1	BW932A B01	600mm Rack include with Complete System Stabilizer Kit
3 x SimpliVity Nodes (HyperConverged)		
3	R4D36A	SimpliVity 380 Gen10 SFF H Node
3	R2G97A	SimpliVity 380 Gen10 VMware Node Tracking
3	P02498-L21	Intel Xeon-Gold 5218 (2.3GHz/16-core/125W) FIO Processor Kit for ProLiant DL380 Gen10
3	P02498-B21	Intel Xeon-Gold 5218 (2.3GHz/16-core/125W) Processor Kit for ProLiant DL380 Gen10
6	R4C22A	SimpliVity 256G (4x64G) LRDIMM Kit
6	872475-K21	300GB SAS 12G Enterprise 10K SFF (2.5in) SC 3yr Wty Digitally Signed Firmware HDD
3	R4D37A	SimpliVity 1.2TB SAS 12G SFF (2.5in) 20-pack HDD
3	R4D38A	SimpliVity 1.92T SATA MU SFF 4pk SSD
3	870549-B21	DL38X Gen10 12Gb SAS Expander Card Kit with Cables
3	817718-B21	Ethernet 10/25Gb 2-port SFP28 BCM57414 Adapter
3	P01366-B21	96W Smart Storage Lithium-ion Battery with 145mm Cable Kit
3	804331-B21	Smart Array P408i-a SR Gen10 (8 Internal Lanes/2GB Cache) 12G SAS Modular Controller
3	817709-	Ethernet 10/25Gb 2-port FLR-SFP28 BCM57414 Adapter

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	B21	
6	830272-B21	1600W Flex Slot Platinum Hot Plug Low Halogen Power Supply Kit
3	BD505A	iLO Advanced 1-server License with 3yr Support on iLO Licensed Features
3	R4D20A	SimpliVity 380 H 2 Processors 20TB Software
3	733664-B21	2U Cable Management Arm for Easy Install Rail Kit
3	867809-B21	Gen10 2U Bezel Kit
3	826703-B21	DL380 Gen10 SFF Systems Insight Display Kit
3	733660-B21	2U Small Form Factor Easy Install Rail Kit
3	826706-B21	DL380 Gen10 High Performance Heat Sink Kit
DL380 Gen10 Management & Backup to Disk Server		
1	868705-B21	ProLiant DL380 Gen10 12LFF Configure-to-order Server
1	868705-B21 B19	DL380 Gen10 12LFF CTO Server
1	P02495-L21	Intel Xeon-Silver 4216 (2.1GHz/16-core/100W) FIO Processor Kit for ProLiant DL380 Gen10
1	P02495-B21	Intel Xeon-Silver 4216 (2.1GHz/16-core/100W) Processor Kit for ProLiant DL380 Gen10
4	P00926-B21	64GB (1x64GB) Quad Rank x4 DDR4-2933 CAS-21-21-21 Load Reduced Smart Memory Kit
12	872491-B21	4TB SATA 6G Midline 7.2K LFF (3.5in) SC 1yr Wty Digitally Signed Firmware HDD
2	P19888-B21	240GB SATA 6G Read Intensive M.2 2280 5300B SSD
1	804405-B21	Smart Array P408e-p SR Gen10 (8 External Lanes/4GB Cache) 12G SAS PCIe Plug-in Controller
1	817718-B21	Ethernet 10/25Gb 2-port SFP28 BCM57414 Adapter
1	P01366-B21	96W Smart Storage Lithium-ion Battery with 145mm Cable Kit
1	804338-B21	Smart Array P816i-a SR Gen10 (16 Internal Lanes/4GB Cache/SmartCache) 12G SAS Modular Controller
1	817709-B21	Ethernet 10/25Gb 2-port FLR-SFP28 BCM57414 Adapter
2	830272-B21	1600W Flex Slot Platinum Hot Plug Low Halogen Power Supply Kit
1	BD505A	iLO Advanced 1-server License with 3yr Support on iLO Licensed Features
1	P8B31A	OneView w/o iLO including 3yr 24x7 Support 1-server FIO LTU
1	733662-B21	2U Large Form Factor Easy Install Rail Kit
2 x SN2410M 25GbE 24SFP28 4QSFP28 Switches		
2	Q6M27A	SN2410M 25GbE 24SFP28 4QSFP28 Power to Connector Airflow Switch
8	JD089B	X120 1G SFP RJ45 T Transceiver
16	844477-B21	25Gb SFP28 to SFP28 3m Direct Attach Copper Cable
2	Q9Y41AAE	Network Orchestrator E-LTU

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4	R0Z25A	Aruba 100G QSFP28 to QSFP28 1m Direct Attach Copper Cable
VMware Software		
6	BD512AAE	VMware vSphere Standard 1 Processor 5yr E-LTU
1	P9U42AAE	VMware vCenter Server Standard for vSphere (per Instance) 5yr E-LTU
Installation Services		
1	HA113A1	Installation SVC
1	HA113A1 5BY	Rack and Rack Options Install SVC
1	HA114A1	Installation and Startup Service
1	HA114A1 5A6	Startup 300 Series OS SVC
3	HA114A1 5LY	Simplivity 380 HW Startup SVC
2	HA114A1 5SE	M-series Ethernet Switch Startup SVC
1	HA124A1	Technical Installation Startup SVC
1	P1F64A	Inside Unpack/Clean Up w/Lift XL SVC
5 Years Proactive Care Support Services with 24x7 4 Hour Response		
1	H1K92A5	5Y Proactive Care 24x7 SVC
4	H1K92A5 R2M	iLO Advanced Non Blade Support
1	H1K92A5 WAH	DL38x Gen10 Support
1	H1K92A5 SVP	One View w/o Ilo Support
3	H1K92A5 Z9X	SVT 380 Gen10 Node (1 Node) Support
3	H1K92A5 X6M	SimpliVity 380 H 2P 20TB SW Support
6	H1K92A5 R5F	VMw vSphere Std 1P 5yr SW Support
1	H1K92A5 R62	VMw vCntr Srv Std 5yr SW Support
2	H1K92A5 RCD	SN2410M Storage Switch Support
2	H1K92A5 ZGT	Network Orchstrtor SW-6 Support
3	HA124A1 5LZ	SVT for VMware Remote SW St SVC
10	HF385A1	Training Credit Servers/HybridIT SVC
5	HF386A1	Training Credits for VMware SVC
VEEAM BACKUP & CLOUD VOLUMES		
1	R4S68AAE	Cloud Volumes 62500 Prepaid Credits HCI E-RTU (Cater for 5 years)
1	R4S66AAE	Cloud Volumes 575 Prepaid Credits HCI E-RTU (Cater for 5 years)
3	R4S67AAE	Cloud Volumes 6000 Prepaid Credits HCI E-RTU (Cater for 5 years)
6	R3S05AAE	Veeam Public Sector Availability Suite Enterprise Plus 1yr 24x7 Support E-LTU
6	R0E24AAE	Veeam Availability Suite Enterprise Plus Additional 4yr 24x7 Support
1	H5UR4A1	Deployment Services for Veeam SVC

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1	H5UR4A1 003	Deploy Veeam VM Design SVC
1	H5UR4A1 001	Deploy of Veeam Base SVC

9.2 CONSULTING AND DEPLOYMENT SERVICES

IMPLEMENTATION SERVICES

- Project Management with Complete documentation of the solution (Test, sign-off and handover)
- Solution design.
 - Hardware design (HyperConverged Hardware, backup and Network).
 - Virtualisation Design.
- Solution Installation and Configuration
 - Onsite Installation and start up services for Server, Network, Storage and backup as per the design.
 - Virtualisation installation and configuration as per the design.
 - Data migration (30TB), from current platform to the new HCI environment
 - P2V and V2V migrations from current QA/TEST and Production environment to the new environment (31 VMs and 14 Servers)
 - Configure and test replication from Production to the cloud

9.3 RACK AND POWER CALCULATIONS

Bidders must provide Power and Cooling Requirements for the entire solution. Details must include:

- Power Consumption
- Cooling Requirements
- VA Rating
- Current Draw
- Maximum Weight
- Height

10. PRICING

The Bidder must provide a detailed costing in line with the technical specifications and services provided in section 9 above. The quotation must be on the company's letterhead and signed.

11. EVALUATION CRITERIA

THE ETDP SETA applies the provisions of the PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, ACT NO 5 OF 2000 and Preferential Procurement Regulations, 2017. The evaluation will be guided by ETDP SETA procurement policy.

Folder A (USB/ CD) must have documents for Stage 1 and Stage 2

11.1. STAGE 1 (Folder A)

Bidders will be evaluated on the submission of the **requested mandatory documents**.

11.1.1.1. MANDATORY DOCUMENTS TO BE SUBMITTED IN ORDER TO BE ELIGIBLE FOR EVALUATION

1. Valid HPE Partner Certificate
2. HCI SimpliVity Compliance Form – **Annexure A**
3. Invitation to Bid - **SBD1**
4. Declaration of Interest – **SBD 4**
5. Declaration of Bidder's Past Supply Chain Practices – **SBD 8**
6. Certificate of Independent Bid Determination – **SBD 9**

NB: Failure to submit any of the above-requested mandatory documents will lead to disqualification.

11.2. STAGE 2 (Folder A)

The evaluation of this bid shall include functionality whereby the bids will be evaluated in terms of the evaluation criteria embodied in the bid documents.

- 11.2.1. The minimum qualifying score for functionality will be **80 points** and bids that fail to achieve the minimum qualifying score will be disqualified.
- 11.2.2. Only bids that achieved the minimum qualifying score for functionality will be evaluated further in accordance with the 80/20 preference point systems prescribed in Preferential Procurement Regulations 5 and 6.

The evaluation criteria for functionality will be as below:

NO	QUALIFYING CRITERIA FOR SHORT LISTING	POINTS
1.	Experience & References of service providers in doing business of similar nature in an organization 1.1. Contactable references = 30 - Contactable references for provision of a hyperconverged infrastructure solution or 3-Tier traditional storage to provide both production and failover /DR solution of ICT services - (provide signed proof on referee's company letterhead) (30) - At least 3 references = 30 2 references = 20 1 reference = 10 1.2. Experience = 10 - Years of experience in ICT industry (a detailed company profile relevant to the ICT industry must be attached) (10) 10 years and above = 10 6 - 9 years = 6 3 - 5 reference = 4 1- 2 years = 2 - Below 1 = 0	40
2.	Proposed Approach: 35 - Proposal detailing the work to be implemented against this ToR (This should include the solution design, installation and configuration, rack and power calculations. Refer to section 9.2 and 9.3) (20) - Delivery Period (This includes delivery of hardware and Implementation of services) (10) - Less than 12 weeks (10) 12 – 14 weeks (6) 14 – 16 weeks (2) - The project charter with a detailed project plan developed in MS Project indicating all the timeframes for deliverables (5)	35
3.	Composition of the Project Team Profile of key staff and CV's to be attached. - Project Team Structure (5) - Project Team structure responsible for the project with clear roles and responsibilities for each of the team members = 5 - Relevant experience of Project Manager in managing similar projects (Resume should clearly indicate the projects, projects duration, names of clients) (10)	25

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	○ 5 years and above = 10 ○ 4 years = 8 ○ 3 years = 6 ○ 2 years = 4 ○ 1 year = 2 ○ Below 1 = 0 • Relevant experience of Project Technical Lead (Resume should clearly indicate the projects, projects duration, names of clients) (10) ○ 5 years and above = 10 ○ 4 years = 8 ○ 3 years = 6 ○ 2 years = 4 ○ 1 year = 2 ○ Below 1 = 0	
TOTAL		100

Bidders must provide documents to justify awarding the above points, and such proof should include details of contactable references to validate the information submitted. Points will be awarded on a sliding scale only where indicated.

Please take note of the value and scoring point system of your bid.

11.3. STAGE 3 (Folder B)

PRICING SCHEDULE DOCUMENTS

- a. Price Proposal– **Price must be final, include VAT [(if registered for VAT), signed and include a detailed specification of the laptop.**
- b. Valid Tax Clearance Certificate or Unique security personal identification number (PIN) issued by SARS
- c. Preferential Points Claim Form in terms of the Preferential Procurement Regulations, 2017 - **SBD 6.1 (If claiming preferential points)**
- d. B-BBEE certificate or sworn affidavit **(If claiming preferential points)**

80/20 preference point system shall be applicable as follows:

✓ Price	80
✓ B-BBEE status level of contributor	20

In order to facilitate a transparent selection process that allows equal opportunity to all service providers, the ETDP SETA will adhere to its policy on the appointment of service providers.

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12. BID CONDITIONS

The following ETDP SETA Supply Chain Management Policy will apply:

1. ETDP SETA reserves the right not to appoint a bidder with the highest points.
2. The ETDP SETA reserves the right not to award the bid
3. ETDP SETA reserve the right to cancel the bid and not award the bid to any of the bidders.
4. Bids which are late, incomplete, unsigned or submitted by facsimile will **NOT** be accepted.
5. Bidders with a **turnover above R 10 million** must submit a valid certified B-BBEE Verification Certificate from **SANAS Accredited Verification Agency** in order to be eligible for empowerment points.
6. An Exempted Micro Enterprise (EME) is only required to submit a sworn affidavit or a Certificate issued by Companies and Intellectual Property Commission (CIPC) confirming their annual turnover of R 10 million or less and level of black ownership to claim points.
7. A Qualifying Small Enterprise (QSE), is required to submit a sworn affidavit confirming their **annual total revenue of between R 10 million and R 50 million and level of black ownership** or a B-BBEE level verification certificate to claim points as prescribed.
8. **B-BBEE Certificates obtained from Accountants/ Auditors after 31 December 2016 will no longer be accepted.**
9. Companies who bid as a joint venture must submit a **consolidated B-BBEE Verification certificate prepared for this bid only**, from **SANAS Accredited Verification Agency** in order to be eligible for empowerment points. Companies who form part of this joint venture **MUST** have an accreditation certificate with relevant authority as stated in Mandatory documents.
10. Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor, sworn affidavit or a B-BBEE Certificate, together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
11. Bids submitted are to hold good for a period of 90 days.
12. Deregistered and blacklisted companies including directors/owners/individuals linked to the company will not be considered. Due diligence will be conducted with successful bidders to validate submitted information.
13. All suppliers must be registered on the **Central Supplier Database**. No bid will be awarded to any supplier by ETDP SETA that is not registered on the Central Supplier.
14. Companies that are in the process of **de-registration in the CIPC** will not be considered.
15. The successful service provider **must** sign the penalty and termination clause as part of the agreement with ETDP SETA.

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13. BID DOCUMENTS / PROPOSAL PACKS

Bid documents for participation must be downloaded from the ETDP SETA website: www.etdpseta.org.za , Main Menu > Supply Chain > Procurement > Open Tenders as from 12h00 on 16 November 2020.

Bidders must submit technical and financial proposals in **two separate USBs/ CDs** clearly marked **"Folder A - Technical Proposal"** and **"Folder B - Financial Proposal"**.

Folder B must include the **complete and signed costing model/ Price schedule, Valid Tax Clearance Certificate or Unique security personal identification number (PIN) issued by SARS and must be in SARS letterhead" (Mandatory) & fully completed SBD 6.1 form and B-BBE Certificate or a signed Sworn Affidavit (if claiming preferential points).**

The financial proposal – Folder B, will only be opened should the technical proposal be found acceptable.

All Bids/Proposals must be **SUBMITTED** via an email to Tenderers@etdpseta.org.za

OR

Hand / Courier delivered to:

ETDP SETA HOUSE

2-6 NEW STREET

SOUTH MASHALTOWN

GHANDI SQUARE

JOHANNESBURG

2061

Submissions can be delivered between **08h00 and 16h30 Monday to Friday BEFORE** the closing date and time of **11h00 on 07 December 2020**.

No late submission will be accepted!

14. CLOSING DATE

All Proposals should reach the ETDP SETA Offices on or before 11h00 on 07 December 2020.

15. CONTACT PERSON

NO telephonic or any other form of communication relating to this bid will be permitted with any other ETDPSETA member of staff either by Bidders (as collective bidding team or individual of the bidding team), representative of Bidders, associates of Bidders, shareholders of Bidders, other than with the named individual stated below. ANY MEANS OF ATTEMPTING TO INFLUENCE THE ADJUDICATION PROCESS OR OUTCOMES OF THE ADJUDICATION PROCESS WILL RESULT IN IMMEDIATE DISQUALIFICATION OF THE ENTIRE BID. All enquiries regarding this bid must be in writing only and be directed to:

Supply Chain Management: Email: tenderers@etdpseta.org.za

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Note: Blacklisted companies appearing on the National Treasury database and prohibited from conducting business with public entities, will be disqualified.



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